



## CAPABILITIES PRESENTATION

## **Federal Certifications:**

- VA (CVE) Certified SDVOSB
- Small Disadvantaged Business
- Minority Owned Business
- SBA 8a Certified

## **State/Local Certifications:**

- DIBE, ESBE, HABE, MBE, SBE, VBE
- HUB

## **Business Registration:**

- Cage: 8BJK8
- DUNS: 117052424
- Unique Entity ID: FXEHYJUAZHA4
- Management (SAM) Registered
- DCAA Approved Accounting System
- Top Secret Facility Clearance

## **Contract Vehicles:**

- GSA MAS Contract # 47QSMD20R0001
- NASA SEWP Contract # NNG15SD74B

## **NAICS Information Technology:**

541511 - Custom Computer Programming Services

541512 – Computer System Design Services

541513 – Computer System Management Services

541519 – Other Computer Related Services

541430 – Graphic Design Services

518210 – Data Processing, Hosting, and Related Services

541715 – Research and Development in the Physical, Engineering and Life Sciences

541990 – Professional, Scientific and Technical Services

541330 – Engineering Services

541611 – Administrative Management and General Management Consulting Services

541612 – Human Resources Consulting Services

541613 – Marketing Consulting Services

541618 – Other Management Consulting Services

541690 – Other Scientific and Technical Consulting Services

- Enterprise IT / Health IT Services:

- Cloud Architecture, Migrations, & Development
- IT Consulting & Solution Architecture
- Mobile Application Development
- UI/UX & Graphics Design
- Software Development
- System Integration & Modernization
- DevSecOps
- Enterprise Application Support
- Data Optimization & Data migrations
- Data Analytics & Custom Dashboards / Reports
- IT Service Management & Operations Support
- Microsoft 365, Microsoft Dynamics, Salesforce
- IT Cloud Infrastructure Azure and AWS
- Records Management

- Program Management Support:

- Program/Project Management
- Governance & Compliance
- Business Process Reengineering
- Change Management
- Training & Skill Development
- Strategic Planning & Business Intelligence



## Technology Agnostic

Our agnostic approach allows us to concentrate on tailoring creative solutions that best fit our client's needs.



## Proven Track Record

Over a decade providing quality IT services to both government and commercial sector clients in a variety of industries.



## Strong Partner Network

We have established successful partnerships with multiple organizations to furnish our clients with high-quality IT services.



## Excellent Customer Service

Our mission is to provide the best customer service possible by focusing on creating a memorable experience that exceeds client's expectations.



## Knowledgeable Expertise

Our talented professionals and in-house SME's supply a broad range of IT experience and valuable services to fulfill your unique needs.



## Employee Retention

Ability to retain talent by providing a positive workplace, competitive salary, benefits and opportunities for growth & advancement.



## 1. Requirements Analysis

Identify and build a team of stakeholders and SME's that work to understanding the clients needs.

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## 2. Design

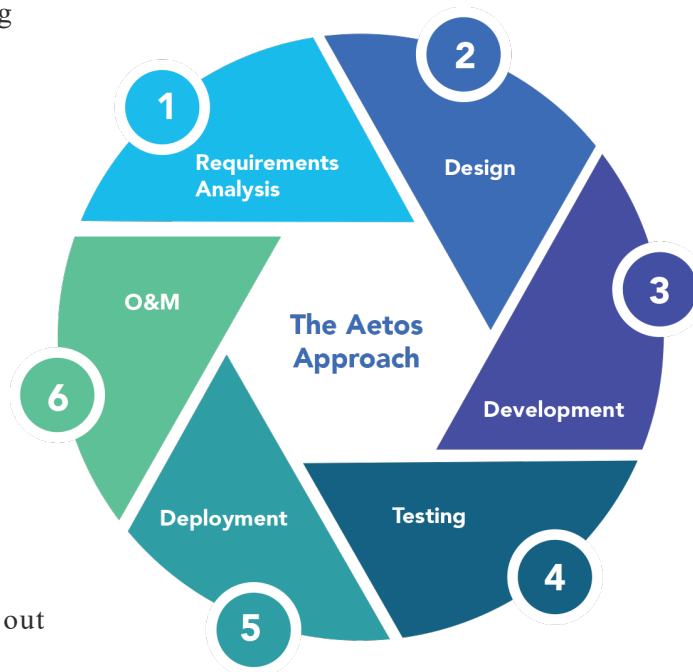
Drive processes and requirements into definable specs following an established design language.

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## 3. Development

Translate the specs feature work into definable development tasks to build out the feature areas within the project.

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## 4. Testing

Testing at the end of sprints and milestones drives quality and ensures the feature set delivery to the customers.

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## 5. Deployment

Encompasses all required processes for deploying new software or hardware to production environment.

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## 6. Training and Sustainment

Incorporate sustainment work into existing project schedules to ensure high priority requests are completed and delivered.

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# CUSTOMERS

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- Dept of Veteran Affairs (VA)
- Defense Contract Management Agency (DCMA)
- US Air Force
- TX Health Human Services (HHSC)
- TX Dept of Transportation (TXDOT)
- US Army Medical Command (MEDCOM)
- Defense Health Agency (DHA)
- Naval Information Warfare Center (NIWC)
- Education Center of Texas (ESC)
- United States Department of Agriculture (USDA)
- Engineering Consulting Services (ECS)

# Customer Projects

# Resources, Education, and Advocacy for Children Experiencing Homelessness (The REACH Project)

## Background:

- The Education Service Center of Texas Region 11 under the direction of the McKinney Vento Act, provides training and support to students and their families that are experiencing homelessness and in need of assistance. The challenges that ESC r11 faced was not having a centralized system available for students and families in need to request and receive assistance in a timely manner.
- For ESC r11 staff, there was no system in place to track students' attendance, grades and disciplinary actions or effectively manage students request for assistance resulting in delays for students/families to obtain support.
- Labor intensive manual processes were used to track student grades, attendance and disciplinary actions which resulted in inaccurate data and high dropout rates for students.

## Resolution:

- The REACH website is a centralized online platform as well as a knowledge base serving both students, their families and ESC staff.
- Students and families can request assistance right from the website that automatically sends a request to the ESC staff for immediate assistance.
- ESC Staff now have the tools to effectively track and manage students and ensure they stayed enrolled in school.

## Measurement of Success:

- In first year of website, ESC r11 saw a 90% increase in performance and satisfactory.
- The Reach Program will be expanded to 7 additional school districts for the 2024/25 school year.

## Additional Information:

- Here is a background to the McKinney Vento Act & REACH Program: <https://youtu.be/sZahvIBaop0>
- Here is link to REACH website: [REACH Website](#)



With over 1.5 million students experiencing homelessness across the United States, it has never been more evident that our most vulnerable students need our support now more than ever. The REACH Project is a coalition of districts and public charter schools across North Texas dedicated to educating and advocating for students experiencing homelessness.



## Mission

The REACH project team will compassionately support families and students through district and community partnerships.

## Vision

Build sustainable partnerships to positively influence promotive and protective factors for healthy development and well-being of students experiencing homelessness.

[Register](#)

[Login](#)

# Comptroller Service Portal (CSP)

## Problem:

- Air Force Financial Management needed to manage pay issues and travel tickets with accountability and transparency
- The only reporting method was an in-office customer service lobby or via phone/email and there was no standard protocol, tracking of issues or means of escalation to proper parties
- Personnel info was not easily accessible or transferrable
- Issue resolution was extremely time-consuming

## Resolution:

- Comptroller Services Portal is a centralized services platform as well as a knowledge base.
- Air Force employees can create Inquiries, which are a means to report issues with Civilian Pay, Accounting, Military Pay, Budget and Travel (TDY)
- Airmen have individual profiles which contain their personal/professional information as well as any documents they may want to be kept with their profile to be accessible from any location

## Measurement of Success:

- There are an estimated 5,000 elevated users/customer service personnel within 80 USAF bases
- Inquiries based on location population range from 2,500-5,000 monthly Expecting expansion to 300 locations within approximately 3-5 years

## Additional Information:

- Here is a link to the press release from the Air Force: <https://www.saffm.hq.af.mil/FM-Resources/Comptroller-Services-Portal/>
- Here is the URL to the CSP: <https://usaf.dps.mil/teams/SAFFMCSP/portal/>

# Comptroller Service Portal (CSP)

[CREATE INQUIRY](#)[Site Admin](#)[PROFILE](#)[MY DOCUMENTS](#)[HOME](#)[INQUIRIES](#)[PII](#)[2](#)[HELP DESK](#)[SETTINGS](#)[ALL INQUIRIES](#)

563

[MY INQUIRIES](#)

18

Fiscal Year [2020](#)MAJCOM [ALL](#)CPTS [ALL](#)Category [ALL](#)[Dashboard](#)[CLEAR](#)

563

TOTAL INQUIRIES

213

UNASSIGNED

160

ACTIVE

190

COMPLETED

0

OTHER

TOTAL INQUIRIES (563)

[EXPORT TO EXCEL](#)

Inquiry ID	Installation	Serv CPTS	Category	Sub Category	Submitted Date	Status	Status Modified	# of Days
000000007-0001049 Test - 17 Jun 20 <a href="#">Submitter7</a>	JBSA RANDOLPH AFB TX	502 CPTS	Military Pay	Other	06/17/2020	Closed	06/17/2020	0
0000000066-0000762 Test <a href="#">Milpay Manager3</a>	DOVER AFB DE	436 CPTS	Military Pay	Clothing Allowance	02/12/2020	Resolved	07/06/2020	2
0000000007-0001188 test <a href="#">Submitter7</a>	JBSA RANDOLPH AFB TX	502 CPTS	Civilian Pay		07/07/2020	Resolved	07/07/2020	1
0000000063-0001130	FORT WORTH NAS JR ABS TX	502 CPTS	Military Pay	Family Separation Allowance (FSA)	06/30/2020	Resolved	07/08/2020	0

Installation/Assigned Location

[ALL](#)

Organization

[ALL](#)

Submitted Date

[ALL](#)

Sub Category

[ALL](#)[ALL INQUIRIES](#)

563

563

ALL

198

SUBMITTED

14

RESOLVED

15

REOPENED

## Problem:

- Air Force Installation and Mission Support Center Resource Management Directorate (AFIMSC/RM) lacked oversight in management of its financial management programs of civilian pay, military pay, travel pay, banking, and various other business functions
- AFIMSC/RM lacked efficient collaboration/communication methodology with the 77-plus base-level financial services offices (FSO). AFIMSC/RM personnel tasked FSO personnel via organizational inboxes. Consequently, many tasks' requests went unanswered for various reasons to include changed or invalid email addresses, delayed responses from FSO and inability to track turnover in leadership and office personnel
- AFIMSC/RM had no visibility of assigned taskers to the FSOs to track progress by various statuses such as not started, in progress, completed or overdue

## Resolution:

- The Due Out Tool (DOT) streamlined and increased task management oversight for the AFIMSC/RM directorate and the base-level FSO personnel
- Provided transparency between AFIMSC/RM and the FSO functional area owners and leadership through the lifecycle, documentation upload, and discussion functionalities

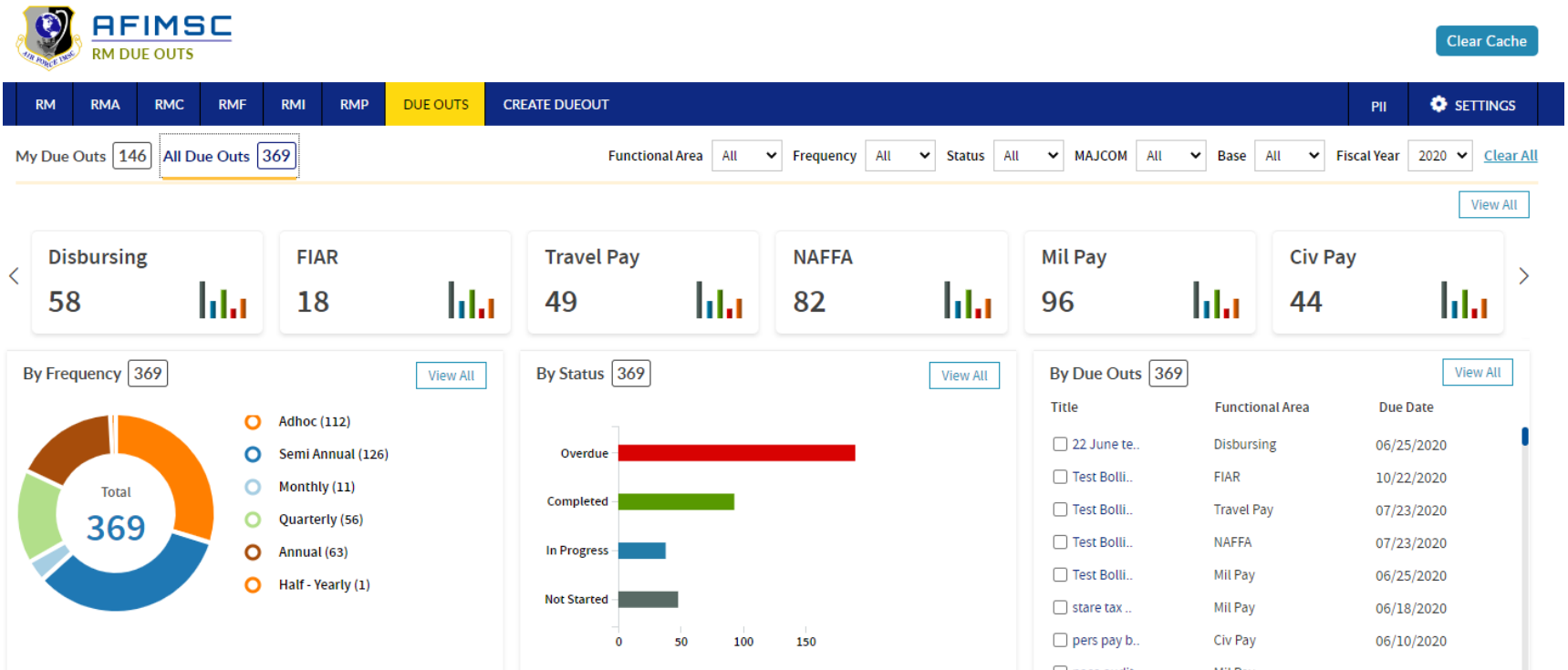
## Measurement of Success:

- The Due Out Tool currently supports an estimated 2.9K financial managers and technicians across the Air Force; expecting expansion to other DoD agencies in the next 3-5 years
- 50% Increased response rate from the base-level financial services offices.

## Additional Information:

- Here is an article from af.mil on the tool: <https://www.af.mil/News/Article-Display/Article/2036451/afimsc-innovation-streamlines-comptroller-tasking-process/>
- Here is the URL to the DOT Portal: <https://usaf.dps.mil/teams/RMSO/rmportal/dueouts/>





# Cyber Issuance Tracker Tool (CyOC)

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## Problem:

- DHA/NIWC did not have an automated process for managing Cyber vulnerabilities & Cyber Taskers received from JFHQ DoDIN, DoD CIO, USCYBERCOM.
- Cyber taskers were sent via email and status tracked using Excel spreadsheets requiring Cyber Team to perform labor-intensive processes to manage and track taskers.
- The Cyber Operations Center Team was unable to meet regulatory compliancy as required by USCYBERCOM.

## Resolution:

- The Cyber Issuance Tracker Tool (CyOC) was established as a centralized services platform and knowledge base to allow the Cyber Operations Center to quickly distribute Cyber Taskers to all DHA Marketplaces and track throughout the tasker lifecycle until completion/resolution.

## Measurement of Success:

- Full visibility of Cyber Issuances and Taskers across 350 organizations, 800+ systems and over 2000 users across DHA/NIWC.
- Centralize location for all DHA Marketplaces to collaborate on Cyber Issuances integrating teams that previously did not have access to CyOC.
- The CyOC tool has allowed the Cyber Operations Center to meet regulator compliancy.

## Additional Information:

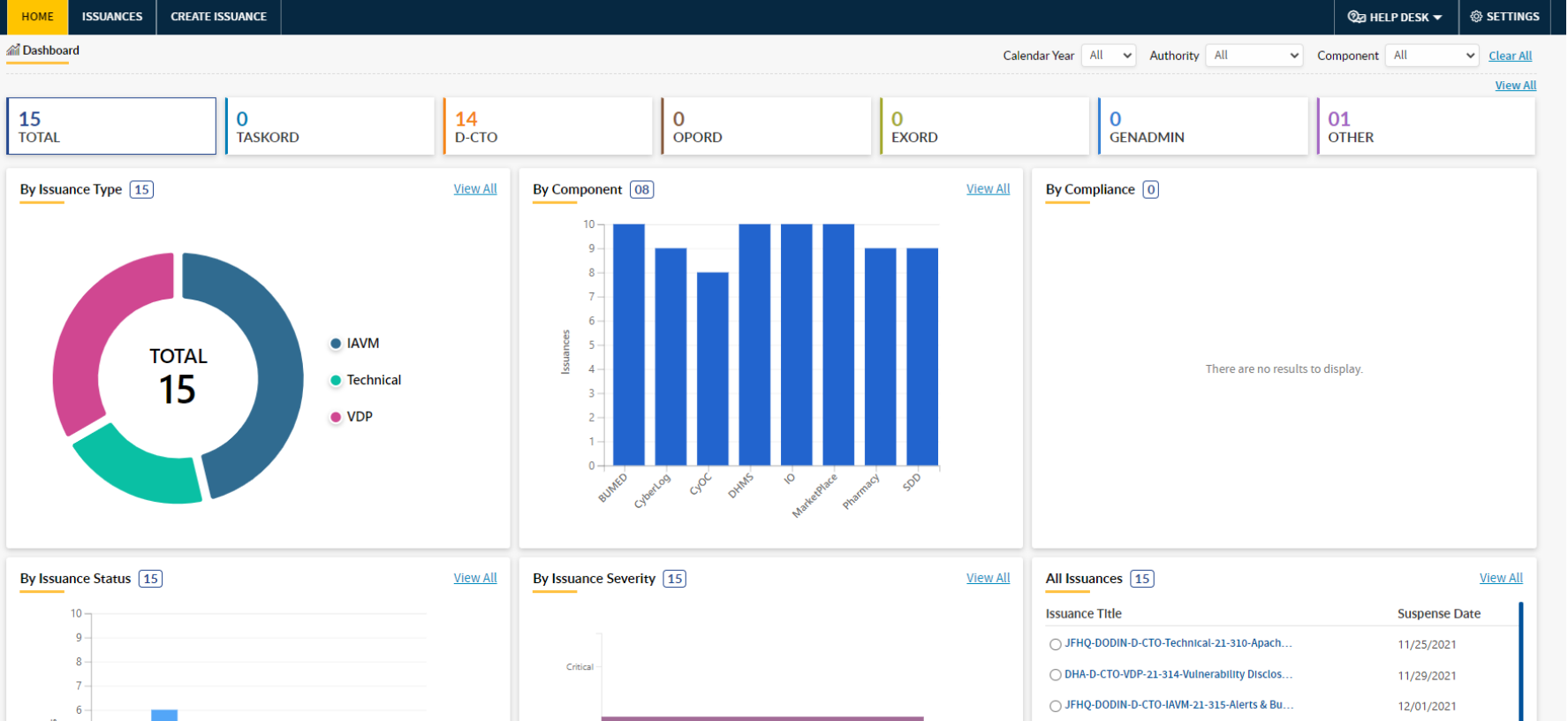
- Here is URL to the CYOC Tool: <https://info.health.mil/dadio/InfoSec/CyOC/CyOCIT/SitePages/Home.aspx>

# Cyber Issuance Tracker Tool (CyOC)



CyOC Issuance Tracker

Create Issuance Component Lead ISSM/ISSO System Owner Report Compliance



# MEDCOM AutoSCARB

## Problem:

- Service Contract, SCARB committee process, QA, summary reports, and Resource Management and Awards were all manual processes, laboriously typed up, and mostly email-based
- Approval time took months even with no rework and there was no true loss prevention

## Resolution:

- One centralized location for data review, workflow processes, and collaboration
- Include certain Process Owners who have more control and visibility, time to provide proactive strategic and tactical guidance, and improve quality of submitted packages
- Checklists ensure that the correct documents are included prior to submission
- All parties may engage in discussions and provide timely responses to push items ahead
- Process Owners can validate and improve the quality of submitted packages
- Create a SCARB Committee meeting summary instantaneously instead of in person monthly review
- Full visibility of current status throughout approval process
- Fully integrated reporting capability to track funding

## Measurement of Success:

- \$100m in cost savings by aggregate service contracts.
- 86% reduction in approval time from 150+ days to > 21 days on average.
- 96% reduction in submitted packet errors from over 50+ to > 3 error on average.
- 300 Expecting expansion to locations throughout MEDCOM within approximately 3-5 years starting with Pacific Regional AutoSCARB to be used throughout MEDCOM Pacific Region including Hawaii, Korea, Japan, Alaska, Washington and California locations.

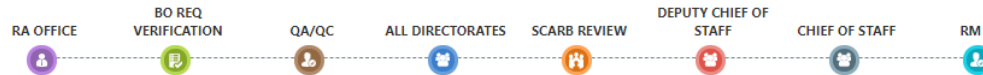
## Additional Information:

- Here is the URL for AUTOSCARB: <https://mitc.amedd.army.mil/sites/medcombusoffice/scarbprocess/SitePages/Home.aspx>





## ARMY MEDICINE SCARB PROCESS



[MEDCOM](#)
[CREATE](#)
[SCARB MONTHLY REVIEW SCHEDULE & METRICS](#)
[REPORTS](#)
[HELP DESK](#)
[SETTINGS](#)

IN REVIEW REQUESTS <b>154</b> SUBMITTED REQUESTS <b>11</b> SAVED REQUESTS <b>30</b> <a href="#">ASSIGN TO</a>						
SCA Number	Contract Duration	Requested Cost	Total Project Cost	Contract Term	SCARB Review	Status
<input type="checkbox"/> DCoS-DMVL-19-866-Adj1	Mar 2019 to Oct 2020	\$459,000.00	\$2,849,000.00	OP1	APR 2020	Waiting for SCARB Review
ADJUSTMENT FOR RADIO LOGICAL ANALYSIS						
<input type="checkbox"/> MEDCOM Commander-IRACO-19-869	Mar 2019 to Aug 2020	\$456,689.32	\$456,689.32	BASE	APR 2020	Waiting for SCARB Review
REORGANIZATION OF MEDCOM STAFF CONTRACT						
<input type="checkbox"/> PH-Business Office-19-865	Mar 2019 to Dec 2019	\$3,400,000.00	\$3,400,000.00	BASE	APR 2020	Waiting for SCARB Review
AIR EMISSION SAMPLE ANALYSIS						
<input type="checkbox"/> DCoS-SS-FOIA-19-871-Add1	Mar 2019 to Nov 2019	\$36,890,000.00	\$36,890,000.00	ADD	MAY 2020	Approved by Chief of Staff
LEGACY ADDENDUM FOR PERKIN EQUIPMENT MAINTENANCE						
<input type="checkbox"/> G146-G4-19-877	Sep 2018 to Sep 2020	\$2,500,300.00	\$4,800,600.00	OP1	SEP 2019	Waiting for Documents
JEDS OFFICE ENGINEERS						
<input type="checkbox"/> DCoS-STR OUTREACH-18-718	Mar 2018 to Sep 2018	\$455,622.21	\$455,622.21	BASE		Canceled
SOFTWARE MAINTENANCE TASK ORDER REQUEST 09						
<input type="checkbox"/> G357-G3-19-875	Aug 2019 to Aug 2021	\$1,055,024.00	\$2,210,048.00	BASE	AUG 2019	Waiting for All Directorates Review
JD DUCT REPAIR						
<input type="checkbox"/> G357-G3-19-876	Aug 2019 to Aug 2021	\$1,055,024.00	\$2,210,048.00	BASE	AUG 2019	Waiting for QA/QC Review
JD DUCT REPAIR						
<a href="#">NEWS / MANUALS/ACQ INFORMATION</a> <a href="#">CALENDAR</a> <a href="#">TEMPLATES</a>						

DASHBOARD


FILTERS
 DIR
 ALL

SCA Number
 ALL
 ALL
 ALL

SCARB Review
 ALL

Contract Term
 ALL

**\$279,049,407.26**



Stage	Count
RA Office	18
BO Req Verification	1
QA/QC	15
All Directorates	1
SCARB Review Meeting	18
Deputy Chief of Staff	8
Chief of Staff	1
Resource Management	16
<b>TOTAL</b>	<b>154</b>

**7** WAITING FOR DOCUMENTS



[aetosllc.com](http://aetosllc.com)



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Collin Nolan

COO

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